

Elise Seignolle

NEW YORK CITY USA

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As a Senior Finance Leader with 20 years of experience, I am convinced that I will be a great asset to any Organization. I have extensive experience and knowledge in Finance, and overall Management acquired throughout the years with multinational companies.

My ability to overcome cultural and individual barriers, and to foster team spirit, coupled with my agility to respond to challenges make me distinctly equipped to tackle any challenge.

PROFILE

- Proven ability to embrace challenges and drive the change.
- Ability to work through cross-functional collaboration, breaking down silos to deliver greater business results
- Demonstrated success in setting up financial management processes.
- Results-driven and Self-motivated to drive organizational expansion and achieve top performance.
- Excellent managerial and Team Building skills. Highly motivated, tenacious with exemplary references.

CORE SKILLS

- **Financial Modeling/Analysis**
- **Strategic Planning**
- **P&L, Balance Sheet and Cash management**
- **Global Management Reporting**
- **Global Budget Variance Analysis**
- **Dashboard Design**

EXPERIENCE

2016 – Present

CAMPARI AMERICA

www.camparigroup.com

New York, NY

Senior Finance Director, Commercial FP&A – USA

Responsible to collaborate with Sales and Operational Leaders of the Group's largest Country, with the objective of maximizing profitability, executing strategic initiatives, delivering precise forecasting, and effectively allocating investments to drive growth and enhancements.

Senior Finance Director, Regional Finance FP&A – Business Unit Americas (USA, CANADA, MEXICO, JAMAICA, BRAZIL, ARGENTINA, PERU)

Responsible for budgeting, forecasting and long-term planning process across the Group's largest Business Unit. Overseeing Reporting and Analysis linked with Overall Business Strategy. Supporting and taking part with Upper Management (C Suite) to Key Strategic projects aligned with Group's Long Term vision.

Senior Finance Director, Regional Finance FP&A – Business Unit North America (USA, CANADA, MEXICO, JAMAICA)

Responsible for budgeting, forecasting and long-term planning process. Generating reports & analysis to assist in decision making. Supporting senior stakeholders on all business reviews.

Senior Director, Regional Finance FP&A – Business Unit North America (USA, CANADA, MEXICO, JAMAICA)

Responsible for corporate financial planning and analysis function; ensure that committed financial performance is delivered as expected.

2005 – 2016

MARNIER LAPOSTOLLE INC

New York, NY

VP, Finance & Operations – North America

Responsible for all financial, business operations and administrative functions for North America (USA & CANADA).

Director, Finance & Operations – North America

Responsible for all financial, business operations and administrative functions for North America (USA & CANADA).

Finance Director - USA

Responsible for all financial functions including accounting, budget, insurance, tax and treasury.

2002 – 2004

FUTURE TELECOM
Controller

New York, NY

EDUCATION

Completed CPA Exams 10/2008

New York, NY

SKEMA – European School of Management <https://www.skema.edu/> Sophia-Antipolis, France
Master of Business Administration in Finance

Management Control, Financial Strategy, Audit, Consolidation and Taxation.

VOLUNTEERING



USA Boxing National Governing Body – Director & Treasurer

2023 – Present



USA Boxing Foundation – Trustee & Treasurer

2017 – Present



New York Metro LBC - Athlete Director

2016 – Present

Athlete Achievements

- 2016 USA National – Bronze
- 2016 National Golden Gloves – Bronze
- 2015 Metro Championship – Gold
- 2015 PAL National – Gold
- 2015 National Golden Gloves – Gold



New York Athletic Club (NYAC) Boxing Elite Program – Vice Chair

2022 - Present

New York Athletic Club (NYAC) Boxing Team Athlete

2014 – 2018



International Boxing Association – Independent Director

05/2022 – 04/2023